

Before we get into the detail of the GROW Phase of the Nuriche Stay-at-Home Income Plan, let's review SHARE very quickly.

The challenge of every Compensation Plan is to respond effectively to the needs of the newest distributors and maintain their activity.

The SHARE Phase was designed to meet the simple needs of the newest Distributor:

- **START UP COSTS:** No cost enrollment, easy registration process online or by phone
- **INVENTORY?:** Opportunity is based on a single canister of product
- **MAKE MONEY:** Weekly Retail profits pay for simple early efforts
- **MAKE MONEY:** Your product paid for from earnings each month
 - Enroll 4 customers and your product cost is more than covered
 - Help your distributors to find four customers, their product is covered
- **MAKE MONEY:** Proof that validates the Stay-At-Home Compensation Plan

By way of review... Three ways that you earn in SHARE are:

1. \$10 - \$15 **Retail commission** on every purchase by your customers or distributors each month
2. \$2 - \$4 **Generation Commissions** paid for each single unit purchased in your downline by both customers and distributors.
3. 15% **SHARE Bonus Pool** divided by those who are enrolling new customers, distributors or creating new volume in generations 2 thru 4 and reaching 10 points or more in a month.

Here's the point of **SHARE**: if it doesn't cost your distributors anything, and they actually make money when just 4 customers order each month, why would they ever stop using the product? The SHARE Phase becomes a rock solid foundation on which to **GROW** additional income.

Which leads us to GROW Income opportunities!!!



GROW is a natural progression from the success a new distributor experiences in the SHARE phase of the plan. GROW qualified distributors still get paid on all activity in the SHARE Phase. Distributors who are promoting the product to any degree, and inviting new customers or distributors to be involved will want and need more than one product each month. When you order any two additional products to the one you bought in SHARE, you have just qualified to earn income in the GROW phase.

Let me give you an example: Say you have purchased a canister of "Live" in the first week of March. You are SHARE Qualified. SIMPLE! By week two of March, two friends at work notice you using the product and decide they want to try "LIVE" too. So you order two more canisters...one for each of them. You have just qualified in GROW Phase. In any month you have distributors in your group who purchase three or more units of product you earn all retail and generation commissions from SHARE. GROW Commissions on the additional two units in GROW are paid to your GROW qualified upline. If you have distributors under you who have ordered three product units in a month, then you will be paid the GROW Retail Commissions and the Unilevel Commissions. Let's point out that GROW Unilevel Commissions are paid on six levels. There are no ranks in the GROW Phase so every distributor with CV on six levels gets paid on all six compressed levels. "Compressed" means simply that if a distributor is not qualified that month to earn GROW commissions, the commission rolls past her to the next qualified distributor upline.

GROW phase also offers three other pay opportunities:

1. Your Generation 5 commissions from SHARE pay to you when you are GROW qualified.
2. Grow Matching Bonuses
3. GROW Bonus Pool

GROW MATCHING Bonuses

Matching Bonus is something to get excited about. It can represent a very significant earning opportunity to you as your downline grows and the principles of replication and multiplication are fully implemented. A GROW qualified Distributor earns a matching bonus of 4% on his personally sponsored GROW distributors' 5th level volume and 3% on his 6th level volume. Look at the example to see where the largest potential volumes are found.

Let's illustrate: You personally sponsor 4 active GROW qualified distributors. You teach them and help them to do the same. Once your four distributors enroll four themselves, you have replicated yourself and you now have $4 \times 4 = 16$ GROW qualified distributors in two levels. If each used the replication system, let's see how your group might look if everyone replicated perfectly through the six levels you qualify to be paid on in GROW.



<u>YOU</u>	<u>Replicated</u>	<u>CV per unit</u>	<u>Total CV</u>	<u>Comm %</u>	<u>Comm\$</u>
Level One	1 X 4 = 4	X 40CV =	160	5%	\$8
Level Two	4 X 4 = 16	X 40CV =	640	5%	\$32
Level Three	16 X 4 = 64	X 40CV =	2560	5%	\$128
Level Four	64 X 4 = 256	X 40CV =	10240	5%	\$512
Level Five	256 X 4 = 1024	X 40CV =	49600	4%	\$1584
Level Six	1024 X 4 = 4096	X 40CV =	163840	3%	\$4915

You qualify for a Matching Bonus on your personally sponsored level one Distributors' 5 and 6 Level volume. This gets paid to you in any month that you are PROSPER qualified. You will see that by the time you have volume on the 5th and 6th levels you will have an income that is more than sufficient to cover the cost of PROSPER qualification which just 3 units additional to SHARE and GROW. Purchasing an addition \$120 in product to qualify for a matching bonus on your personally sponsored distributors' levels 5 and 6 just makes sense.

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Your Level One Distributor and their downline

Level One	5%	\$8	
Level Two	5%	\$32	
Level Three	5%	\$128	
Level Four	5%	\$512	
Level Five	4%	\$1584	4% Match to You
Level Six	3%	\$4915	3% Match to You



GROW Bonus POOL

Just like SHARE, there is a bonus pool for GROW as well. This pool is 8% of all Commissionable Volume purchased by GROW qualified distributor. That would be 8% of two units (40CV X 2) or 80 CV from EACH GROW qualified distributor goes into the pool. Even our Top Distributors in the PROSPER phase will be adding 80 CV to the GROW pool each month. which rewards those who are creating new GROW and PROSPER distributors.

Everyone in GROW earns points by sponsoring new GROW or PROSPER AutoOrder Distributors and creating New Volume in levels 1 – 6. The more points you earn in a month, the bigger your share of the GROW bonus pool. And, you can qualify every month.

One last thing I want to tell you about.

Many business builders are looking for a Smart way to get up and running...enough product to use personally, to sell immediately to interested customers and a variety of sample size products to use in prospecting. Nuriche has created the SMART PACK. This is approximately \$600 dollars in product that costs \$500 and pays on 500CV. Yes, even the samples have commissionable volume attached. SMART PACKS are a one-time purchase and get paid out over ten generations, meaning they follow the personal sponsor links. SMART PACKS purchased on Generation One pay you \$100 each. SMART PACKS on Generation 2 – 5 pay you \$25 each and on Generations 6 – 10 pay \$5 each. Two years from now when someone purchases a SMART PACK on your tenth Generation, you will get paid.

The only qualification to earn SMART PACK Commissions is that you have purchased one yourself and be an AutoOrder Distributor. Another benefit is that in the month you purchase your own SMART PACK, you are qualified in all three phases of the Nuriche Income Plan.

Next presentation, we will put the finishing layer on the Nuriche Income cake. We'll explain how the PROSPER phase can produce unlimited Income for you and your family.

For more information
visit www.nuriche.com